

VISION

Core Values

- 1. We will always conduct ourselves in such a way to bring honor to our firm and all those that we are associated.
- 2. We will always make recommendations that we believe are in our client's best interest!
- **3.** If we make a mistake, we will acknowledge it and then work diligently to correct it as soon as possible.
- **4.** We are passionate about helping others!
- 5. We are passionate about seeking opportunities to learn something new that helps us help our clients!

Core Beliefs

- We believe the truest road to success lies in helping others succeed.
- We believe that being independent allows us to provide a better level of service to our clients.
- We believe that a well thought out financial plan is the master strategy and all key financial decisions should stem from the plan.
- We believe it's important to focus our effort on finding and maintaining Win/Win relationships Defined as relationships that are <u>profitable</u>, with people who <u>we enjoy</u> working with, that <u>appreciate</u> what we do for them, and where we believe we can have a positive and meaningful impact.
- We believe that risk and return are always related and that you never get higher return without taking a higher risk.
- We believe it is almost always wiser to forego the opportunity to make a killing for the eternal blessing of never getting killed!
- We believe it's important that we manage our own personal financial situation in a similar manner as we advise our clients!
- We believe that our primary role is to help our clients become good stewards of their net worth.